



26 June 2024

Dear Sirs

## **neXgro's NATIONAL COMMERCIAL FARM SILO NETWORK – NO SCREENING DEDUCTIONS**

The neXgro Group of Companies, a well-known, innovative AgTech company group, has been established in the agricultural industry, with more than 38 years of experience in grain trading, storage and all related management services.

One of our core goals is to enable producers to take their rightful place in the food production value eco system by providing unique, data driven and tech savvy solutions to an industry that is as old as civilization itself but that needs to stay relevant and commercially viable in a fast paced and evolving world.

As part of the approach of empowering the farmer, neXgro established a trusted national commercial farm silo network, which operates and fully competes alongside all other commercial silo's countrywide, delivering high standard grain management and storage solutions.

### **APPROVED AND ACCREDITED BY FINANCIAL INSTITUTIONS**

neXgro Graanbestuur (a dedicated division of the neXgro Group) partners with producers to commercialize their farm silo's by providing a service consisting of farm silo management and accreditation with or without independent accredited collateral management.

The neXgro Graanbestuur accreditation system incorporates the appointment of an independent collateral manager, which unlocks the possibility of traditional grain financing through financial institutions, and our farm silo network has already been approved and accepted by several large financial institutions as approved storage sites for financed grain commodities.

### **QUALIFICATION CRITERIA**

Farm silo's that have been accredited by the neXgro Graanbestuur farm silo management network, boasts the following accreditation criteria:

- A successful assessment of the silo storage facility and recommendations on renovations, maintenance and security to ensure that the facility is fit for purpose and complies with industry standards;
- Assessment of compliance to HACCP standards;
- Grain traded from a network silo is grade and quantity verified, with each verification valid for a period of 7 (seven) days;
- Assessment and verification of loading capacity;
- An inventory and management system that facilitates stock management, including training for system users;
- Monthly onsite inspections assessing the overall condition of the facility, including water,

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[www.nexgro.co.za](http://www.nexgro.co.za) (For a full overview of our POPIA policy, list of Group companies and respective directors)



- drainage and hygiene;
- Stock grading and confirmations;
  - Testing and calibration of weighbridges;
  - Compilation of a health and safety file and training of personnel on health and safety as well as food quality management;
  - Advice on the correct method of fumigation;
  - Silo accreditation certificates are issued on an annual basis, whereafter the silo is re-evaluated for continued compliance;
  - Each storage facility is independently assessed and accredited, providing assurance as to its condition, practices, and operational effectiveness.

### COMMERCIAL FARM SILO NETWORK

neXgro Graanbestuur farm silo network currently consists nationally of 20 accredited silo's, and due to its strategic value proposition not only for the producers, but also to other industry partners, the interest is rapidly and vastly expanding.

The operation of these accredited farm storage facilities is done in accordance with high industry standards and competes highly with other known commercial silo's in South Africa.

The industry rule relating to no screening deduction, as applied to grain stored at commercial silo's, has become the norm due to the trusted grain management practices applied by these commercial silo's. This rule is equally applicable to all the neXgro farm silo network accredited storage sites, given the grain management practices applied at these sites. Our clients nationally have become accustomed to and satisfied with the standards applied, and the application of the no-screening deduction has been widely accepted in respect of the neXgro accredited farm storage sites.

### FURTHER INFORMATION

We trust that the information provided satisfies your requirements, but should you feel the need to contact us please do not hesitate to reach out to with Buks Trollip on 079 884 5166 or electronically at [buks.trollip@nexgro.co.za](mailto:buks.trollip@nexgro.co.za).

The updated list of accredited silo's will be available on [www.nexgro.co.za](http://www.nexgro.co.za) under the "Legal" button or can be requested by email to [silo.admin@nexgro.co.za](mailto:silo.admin@nexgro.co.za) .

Yours faithfully



A handwritten signature in black ink, appearing to read "Wimpe Bouwer".

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**neXgro GRAANBESTUUR**  
PER/: WIMPIE BOUWER  
HEAD: GRAIN MANAGEMENT AND STORAGE



1 July 2024

## neXgro's NATIONAL COMMERCIAL FARM SILO NETWORK – ACCREDITED SILOS

<b>Silo</b>	<b>District</b>	<b>Grain finance available under Collateral Management</b>
Agri-Land Silo	Wolmaranstad	Yes
Banabatau Modderfontein	Heidelberg Gauteng	No
Bellary Silo	Sasolburg	Yes
Bradford en Vrede Silo	Hoopstad	No
Buffalo Silo	Newcastle	Yes
Bushel Silo	Newcastle	Yes
De Bruyn Silos	Hoopstad	No
Diamant Silo	Parys	No
Die Bult	Bultfontein	Yes
Doornkorp Silo	Fochville	Yes
Eldorado Silo	Welkom	No
Graanland Silo	Vredefort	Yes
Grain Handlers	Kroonstad	Yes
Hanover Silo	Bultfontein	Yes
Highlands Silo	Parys	No
Ingogo Silo Newcastle	Newcastle	Yes
JJ Potgieter Storage	Delmas	Yes
Kings Heath Silo	Petrusburg	No
Lyell Grain Storage Facilities	Wesselsbron	No
Mikron Silo's	Bultfontein	No
Modderbult Silo	Balfour	No
Mushlendouw Silo	Koster	No
Nexgro Holfontein Silo	Carletonville	Yes
Niekerkskuil Silo	Hoopstad	No
Robyn Silo	Hoopstad	No
Rossgro Silo	Delmas	Yes
Ruggens Grain	Swellendam	Yes
Vlakovlei Grain Handling and Storage	Viljoenskroon	Yes
Waagkraal Depot	Ottosdal	Yes
Zwartplaat Silo	Ventersdorp	No

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